A

国泰君安证券股份有限公司

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		31,246.00	18,520.00
		51,160.00	32,222.00
		4,150.00	2,900.00

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18,520.00 31,246.00

2019

	2,318,986.24	400,910.83
	695,979.43	101,096.72
	1,594,502.27	63,392.79

	31,305.01	15,355.31

“

”

536,420,000

5,540

3.06%

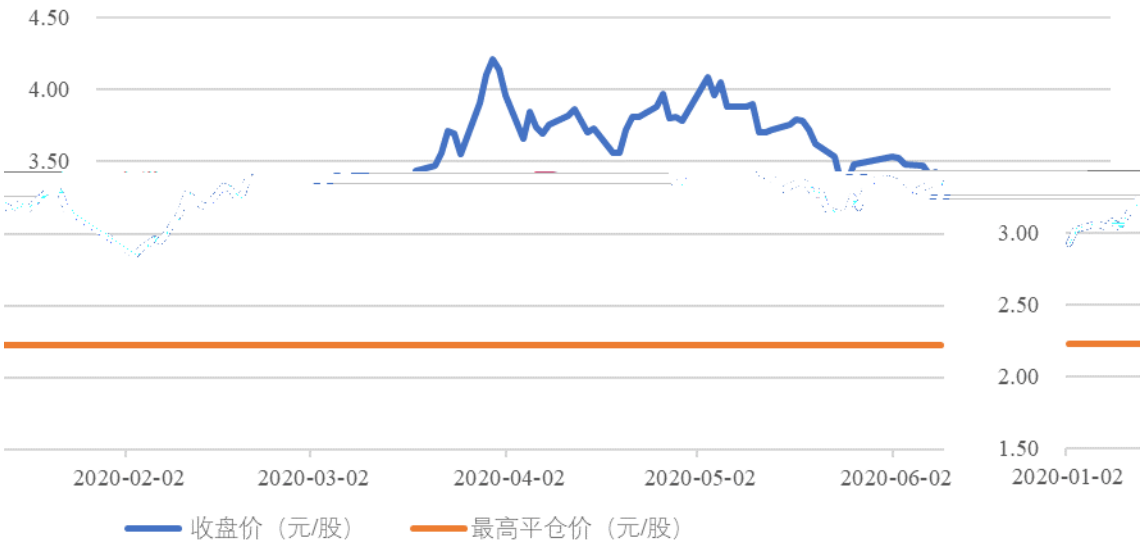
/

					/
	2,220	2.04 /		1.77 /	1.88
	2,120	/ 150%		/ 130% 2.15 /	1.55
	1,200	/ 150%		/ 130% 2.23 /	1.49

2020 6 9 20 3.32 /

/ 1.5-2

2020



2020

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2019

	2,318,986.24	2,687,703.53
	695,979.43	815,605.36
	1,594,502.27	724,499.16
	31,305.01	66,414.10

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BT 0 0 1 120.26 668.7 Tf

1		10,000	40.00%
2		7,500	30.00%
3		7,500	30.00%

30%

CBD ——

6.5

2017 11 30 2025 11 30

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2018 2 9 2018

2018 2 10

2018 3 22 2018

2018 3

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6.5

CBD 2 2

2017 F01384 15.2

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40% 30% 30%

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B EPC

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1			D133030585	2020-05-14 2021-02-01
2			JZ [2005]040241	2020-01-14 2023-01-13

B EPC

	/										
B EPC		2019 0015665					B-1	330621201900001	/	2019.01.02	
		2019 0033875					B SXHZ-B-2	330621201900025	/	2019.09.20	
		2019 0026968					B SXHZ-B-3 SXHZ-B-4	330621201900010		2019.05.23	
		2019 0026967									
		2018 0057517						330602201800064		2018.07.17	

<

> [2014]22

B		201933060300000170		2019.03.11	
		[2017]10		2017.06.12	

1 **B**

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2017

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5,000

1		[2018]8	2018.5.10	14,114.85		7,057.42		
2		[2017]7	2017.2.8			20,000		
3		[2018] 42	2018.6.29			78,000		
4		[2017]100	2017.11.17			30,000		

5		[2018] 073	2018.8.27			5,000		
6		[2018]212	2018.12.21	“ ”		50,000		
7		[2019]1	2019.2.14			120,000		2019 4 8

8		2120200003	2020.1.6		180,000

								JGJ46-2005 7.2.3
11		[2019] 020280	2019.9.13			15,000		JGJ46-2005 5.1.1 DB11/945-2012 2.10.6

12		[2019] 020281	2019.10.14			359,531 8,988.28		GB50755-2012 5.7.6 GB50755-2012 7.4.7.4
13		[2018] 031	2019.1.8			19,000		

14		[2018] 018	2018.9.13			10,000		

2020 6 “

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1		[2018]8	7,057.42		
2		[2017]7	20,000		
3		[2018] 42	78,000		
4		[2017]100	30,000		

					< > 3 ´
			8,988.28		
13		[2018] 031	19,000		19,000
14		[2018] 018	10,000		

10 B EPC

1	B EPC	216,740.50	60,000.00
2		28,625.83	10,000.00
3		30,000.00	30,000.00
		275,366.33	**100,000.00**

B EPC

B EPC 185

17.2 15.4

1.8

EPC

- -

216,740.50 60,000.00

		174,725.48	**174,725.48**	**-**
1		150,401.07	150,401.07	-
2		18,343.26	18,343.26	-
3		5,981.16	5,981.16	-
		21,696.77	**12,042.61**	**9,654.16**
1		12,042.61	12,042.61	-
2		3,740.98	-	3,740.98
3		3,470.72	-	3,470.72
4		2,442.46	-	2,442.46
		9,218.98	-	**9,218.98**
		11,099.26	-	**11,099.26**
		216,740.50	**186,768.09**	**29,972.41**

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PSC

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10 B EPC

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30%

1 B EPC

B EPC 2019 2

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			2020 4 7
B EPC	216,740.50	60,000.00	34,960.08
	28,625.83	10,000.00	6,200.70
	245,366.33	**70,000.00**	**41,160.78**

B EPC

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B EPC

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EPC

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EPC

B EPC	235,000.00	216,740.50	215,773.28	185,229.60	14.16%
	32,081.09	28,625.83	29,331.84	25,045.83	14.61%

	2019	2018	2017
	107%	142%	-42%
	39,998.89	**17,675.41**	**6,219.33**
	126%	184%	-43%

8% 32% 19%

-43% 184% 126%

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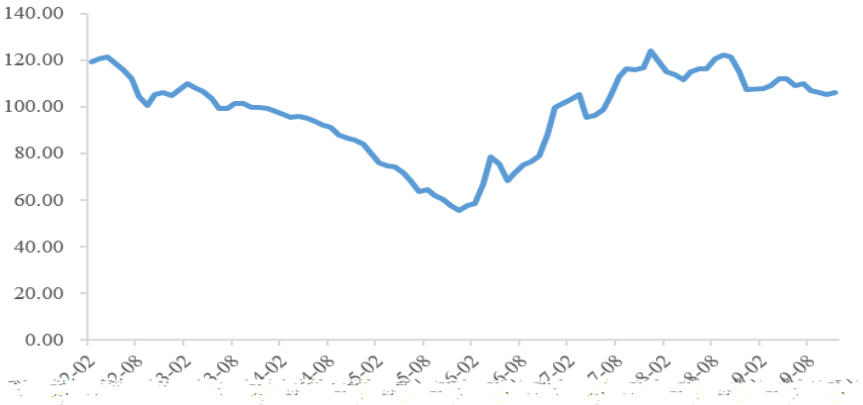
	2019		2018		2017	
	13.22%	55.94%	10.99%	57.81%	11.26%	56.70%
	16.34%	23.69%	15.20%	13.86%	14.16%	13.89%
	14.57%	14.65%	14.68%	23.61%	16.35%	23.84%
	25.94%	4.39%	21.18%	3.46%	20.85%	4.52%
	14.73%	**98.68%**	**12.82%**	**98.73%**	**13.33%**	**98.95%**
	15.18%	**100.00%**	**13.67%**	**100.00%**	**14.21%**	**100.00%**

14.21% 13.67% 15.18%

14.16% 15.20%

16.34%



Wind

2017

8% 2016 2017

2018 2019

27% 32%

8% 32% 19%

2% 27% 32%

	2019		2018		2017	
	14,602.33	1.43%	11,263.64	1.31%	13,989.62	2.14%
	36,271.75	3.54%	32,325.34	3.75%	29,971.56	4.59%
	40,249.17	3.93%	29,443.54	3.41%	23,664.45	3.62%
	15,640.99	1.53%	16,135.42	1.87%	14,826.98	2.27%
	106,764.24	**10.43%**	**89,167.94**	**10.33%**	**82,452.61**	**12.62%**

82,452.61 89,167.94

106,764.24 12.62% 10.33% 10.43%

2017 29%

PSC

2017

29% 2017 2018

2018

2019

	2019	2018	2017
	39,998.90	**17,675.41**	**6,219.33**
	11,595.24	-	-
	-248.04	6,919.91	5,844.44
	8,735.62	8,214.76	8,296.35
	1,037.89	868.23	829.69
	1,516.54	921.41	704.54
3´	-603.23	-461.95	-4,185.34
3´	87.81	41.36	82.58
3´	-	-	-
3´	17,508.59	16,149.07	12,158.50
3´	-4,459.62	203.34	-2,187.36
3´	-1,187.21	-179.79	-775.66
3´	-	-	-
3´	-2,814.82	-70,938.85	-30,409.01
3 ´	-40,765.38	-58,219.46	-68,835.87
3 ´	24,198.90	55,385.73	15,473.01
	54,601.18	**-23,420.81**	**-56,784.80**

2017 2018 1

2017 2018

2017 2018

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2017 2017

2018

2019 2018 78,021.99

1

	2019 12 31	2018 12 31	2017 12 31

1	1	32,911.51	19.00%	4.94%	40,879.18	35,568.98	
2	2	7,073.17	100.00%	63.98%	17,028.43	16,666.01	
3	3	6,873.87	54.77%	36.68%	20,811.66	19,082.10	
4	4	5,829.77	100.00%	74.52%	20,489.86	18,588.11	
5	5	4,688.39	93.03%	77.13%	26,643.32	24,778.29	
6	6	4,399.26	73.39%	66.64%	41,628.21	36,779.89	
7	7	4,045.42	100.00%	77.44%	16,214.15	16,073.35	
8	8	3,526.65	100.00%	94.19%	55,847.02	47,827.64	
9	9	3,522.31	36.39%	26.75%	12,085.91	10,564.29	
10	10	3,291.73	100.00%	80.58%	14,961.23	11,244.39	
11	11	2,838.91	85.39%	67.72%	12,440.86	11,594.88	
12	12	2,625.94	57.71%	31.55%	5,255.58	4,730.03	
13	13	2,566.40	84.13%	70.70%	14,654.59	14,538.20	
14	14	2,306.29	86.22%	69.81%	11,373.33	10,312.20	
15	15	2,045.46	78.54%	49.39%	4,835.21	4,489.98	
		88,545.08	**-**	**-**	**315,148.54**	**282,838.34**	**-**

2019 12 31

88,545.08 19.89%

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2019 12 31 7 5

	A	B	A-B			
A	3,125.13	3,469.17	-344.04	344.04		
B	2,041.56	2,190.39	-148.83	148.83		
C	2,219.12	2,466.11	-246.99	246.99		
D	79.65	177.53	-97.88	97.88		
E	68.84	74.59	-5.75	5.75		

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				/	
F	10,081.31	10,059.76	21.55	0.21%	21.55
G	549.38	534.60	14.78	2.69%	14.78

2019

879.82

	445,258.63	**879.82**	**444,378.81**	**0.20%**
	2018			
	195,597.76	33.06		

2011 2 6XFFHVV &KDUP ,QW¶O +F

Limited

100% 7,000 4.53

84.64% 100%

2011 3

15.36% 0.82

100%

	2019 年 12 月 31 日	2018 年 12 月 31 日	2017 年 12 月 31 日
	4,273.25	3,737.11	4,490.45

	2019 12 31	2018 12 31	2017 12 31
	3.39	**3.39**	**3.39**
	3.12	3.12	3.12
	0.24	0.24	0.24
	0.03	0.03	0.03
	0.24	**0.24**	**-**
	-	-	-
	0.24	0.24	-
	-	-	-
	3.15	**3.15**	**3.39**
	3.12	3.12	3.12
	-	-	0.24
	0.03	0.03	0.03

2018

2018

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2019

		4 2	8%-15%
		2018 2019 21.36%	21%
		2018 2019 7.50%	6.30%-7.30%
		10	3.20%
			7.12%
			1.0238
			1.50%
			4.80%
			11.68%

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8 2 2

9 2018 9.49 16

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2018 4 19 9.47

2019 12 31 7.44

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EPC 2019

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EPC EPC

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2019 12 31 1,376,530.12

848,239.37 61.62% 818,808.49

96.53%

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2020 6

2020 6

2020 4 7 2020

2019 10 7

	2020 3	20,000.00	15.00%	

2020 3

2019 10 7

“ 2019 10

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2020 3 31

	46,828.61	45,028.61	8.38%
	81,001.55	7,460.95	1.39%
	47,756.11	0.00	0.00%
	175,586.27	**52,489.56**	**9.77%**

2020 3 31

2020 3 31 46,828.61

				2020 3	
1		4.16%		44,528.61	
2		3.60%		500.00	
3		7.89%		1,800.00	
		-	-	**46,828.61**	

2018 7

7.89%

2020 3 31 81,001.55

				2020 3	
1		49.00%		1,537.21	
2		23.70%		3,656.86	

EPC

3 45.00%

				2020 3	
			9,900		
		-	-	**81,001.55**	

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2 2020 3 31

2 2

11

1		15%	2017 -2019

2		15%	2017 -2019
3		15%	2017 -2019
4		15%	2017 -2019
5		15%	2017 -2019

1		GR201734001777	2017 11 7	
2		GR201733001352	2017 11 13	
3		GR201833001905	2018 11 30	
4		GR201831002653	2018 11 27	
5		GR201831000914	2018 11 2	
6		GR201942000128	2019 11 15	
7		GR201734000228	2017 7 20	
8		GR201733001706	2017 11 13	
9		GR201834002129	2018 10 26	
10		GR201842001955	2018 11 30	
11		GR201944000490	2019 12 2	
12		GR201933005432	2019 12 4	

2018

2019

15%

2020

2016

2018

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国泰君安证券股份有限公司董事长、总经理声明

本人已认真阅读长江精工钢结构（集团）股份有限公司本次反馈意见回复报告的全部内